YMCA OF CENTRAL EAST ONTARIO

FINANCIAL STATEMENTS

December 31, 2021



INDEPENDENT AUDITOR'S REPORT

To the Members of YMCA OF CENTRAL EAST ONTARIO

Qualified Opinion

We have audited the financial statements of YMCA OF CENTRAL EAST ONTARIO, which comprise the statement of financial position as at December 31, 2021, and the statements of operations and changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of YMCA OF CENTRAL EAST ONTARIO as at December 31, 2021 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many not-for-profit organizations, the Corporation derives revenue from fundraising activities the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Corporation. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising revenue, excess of revenues over expenses, and cash flows from operations for the years ended December 31, 2021 and 2020, current assets as at December 31, 2021 and 2020, and net assets as at January 1 and December 31 for both the 2021 and 2020 years. Our audit opinion on the financial statements for the year ended December 31, 2020 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Corporation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Corporation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Corporation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Corporation's financial reporting process.

INDEPENDENT AUDITOR'S REPORT (continued)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the Corporation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Corporation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Corporation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Belleville, Ontario May 25, 2022 CHARTERED PROFESSIONAL ACCOUNTANTS LICENSED PUBLIC ACCOUNTANTS

Welch UP

Welch LLP

YMCA OF CENTRAL EAST ONTARIO

(Incorporated without share capital under the laws of Ontario)

STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2021

ASSETS

	_	2021	_	2020
CURRENT ASSETS				
Cash	\$	330,342	\$	530,363
Short-term investments - note 4	•	2,506,524	•	1,985,524
Accounts receivable		698,106		1,103,925
Government remittances recoverable		5,014		-
Prepaid expenses	_	79,971		38,714
		3,619,957		3,658,526
TANGIBLE CAPITAL ASSETS - note 5		10,208,317		10,480,669
INTANGIBLE CAPITAL ASSETS - note 6		38,357		56,046
	\$	13,866,631	\$	14,195,241
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
Accounts payable and accrued liabilities	\$	821,786	2	771,876
Government remittances payable	•	-	Ψ	42,380
Deferred revenue		470,148		269,192
Current portion of long-term debt		360,731		349,838
		1,652,665	_	1,433,286
LONG-TERM DEBT - note 7		1,524,326		1,885,057
DEFERRED CONTRIBUTIONS RELATED TO CAPITAL				
ASSETS - note 10		5,127,321		5,289,633
	_	8,304,312	_	8,607,976
NET ASSETS				
Invested in tangible and intangible capital assets - internally				
restricted		3,234,297		3,012,188
Internally restricted - debt repayment and capital development				
reserve		1,204,208		1,546,369
Unrestricted	_	1,123,814		1,028,708
	_	5,562,319		5,587,265
	\$	13,866,631	\$	14,195,241
Approved by the Board				
Director				
Director				
(See accompanying notes)				

YMCA OF CENTRAL EAST ONTARIO STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS YEAR ENDED DECEMBER 31, 2021

	_	2021	2020
REVENUE			
Membership fees	\$	955,958 \$	1,761,401
Program fees		3,199,281	1,787,032
Grants and subsidies - note 16		2,423,017	1,988,883
Donations and fundraising		388,432	455,591
Rental and other		264,783	182,590
Amortization of deferred contributions related to capital			
assets - note 10		213,174	211,272
	_	7,444,645	6,386,769
EXPENSES			
Salaries, wages and benefits - notes 12 and 13		4,836,214	4,418,305
Program		465,066	233,560
Administrative and support services		634,132	436,409
Building maintenance - note 15		802,181	1,049,321
Allocations to YMCA Canada		81,137	48,754
Amortization of tangible capital assets		569,415	621,208
Amortization of intangible capital assets		18,749	12,496
Interest on long-term debt		62,697	71,622
	_	7,469,591	6,891,675
DEFICIENCY OF REVENUE OVER EXPENSES		(24,946)	(504,906)
NET ASSETS, beginning of year	_	5,587,265	6,092,171
NET ASSETS, end of year	<u>\$</u>	5,562,319 \$	5,587,265

YMCA OF CENTRAL EAST ONTARIO STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2021

		2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES			
Deficiency of revenue over expenses Adjustments for:	\$	(24,946)\$	(504,906)
Amortization of tangible capital assets		569,415	621,208
Amortization of intangible capital assets		18,749	12,496
Amortization of deferred contributions related to capital assets		(213,174)	(211,272)
Gain on disposal of capital assets	_	(1,681)	(1,800)
		348,363	(84,274)
Change in non-cash working capital components: Accounts receivable		405 810	(977 (42)
Government remittances recoverable/payable		405,819 (47,394)	(877,643) 5,588
Prepaid expenses		(41,257)	13,675
Accounts payable and accrued liabilities		49,910	54,379
Deferred revenue		200,956	195,569
		916,397	(692,706)
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds on sale/maturity of investments		-	2,157,938
Purchase of investments		(521,000)	(577,317)
Purchase of tangible capital assets		(297,063)	(346,289)
Proceeds from sale of tangible capital assets		1,681	1,800
Purchase of intangible capital assets		(1,060)	(37,708)
		(817,442)	1,198,424
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of long-term debt		(349,838)	(164,038)
Contributions received related to tangible capital assets		50,862	10,650
		(298,976)	(153,388)
INCREASE (DECREASE) IN CASH		(200,021)	352,330
CASH, beginning of year		530,363	178,033
CASH, end of year	<u>\$</u>	330,342 \$	530,363

1. NATURE OF THE ORGANIZATION

The YMCA of Central East Ontario is an independent charitable association of volunteers and staff dedicated to promoting well-being within the community.

The Corporation has been granted tax-exempt status as a registered charity under the Income Tax Act (Canada) and, as such, is exempt from income taxes.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

Short-term investments

The purchase and sale of investments are accounted for using settlement date accounting. Transaction costs associated with the acquisition of investments and investment management fees are expensed as incurred.

Tangible capital assets

Land is carried at cost. Purchased tangible capital assets are recorded at acquisition cost. Contributed tangible capital assets are recorded at fair value at the date of contribution. Amortization is provided for on a straight-line basis over the estimated useful lives of the assets as follows:

Buildings	25-40 years
Parking lot	10 years
Office equipment	10 years
Program and fitness equipment	5 years
Computer equipment	3 years

Intangible capital assets

The costs of intangible capital assets are capitalized upon meeting the criteria for recognition as an intangible asset; otherwise, costs are expensed as incurred. Intangible assets, consisting of computer software are measured at cost less accumulated amortization. Amortization of computer software is provided for on a straight-line basis over the estimated useful life of three years.

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue recognition

The Corporation follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Externally restricted contributions for depreciable capital assets are deferred and amortized over the life of the related capital asset. Externally restricted capital asset contributions that have not been expended are recorded as part of deferred contributions related to capital assets on the statement of financial position.

Government assistance

Government and other related grants related to operating expenses are recorded as a reduction to the related expenditures in the period for which eligible expenditures are incurred.

Government assistance related to the Government of Canada economic recovery programs are recorded as revenue the period for which eligible expenditures are incurred and is included Grants and subsidies revenue on the Statement of Operations and Net Assets.

Use of estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Management makes accounting estimates when determining the estimated useful life of the Corporation's tangible capital assets and intangible assets, its allowance for doubtful accounts, accrued liabilities and deferred revenues. Actual results could differ from those estimates.

Contributed services

Volunteers contribute an indeterminable number of hours each year to assist the Corporation in carrying out its activities. Because of the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial instruments

The Corporation initially measures its financial assets and financial liabilities at fair value adjusted by transaction costs in the case where a financial asset or financial liability is subsequently measured at amortized cost.

The Corporation subsequently measures all its financial assets and financial liabilities at amortized cost. Financial assets measured at amortized cost include cash, short-term investments and accounts receivable.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities and government remittances payable.

3. FINANCIAL INSTRUMENTS

Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Corporation is exposed to credit risk from customers. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. The Corporation has a significant number of customers which minimizes concentration of credit risk.

Liquidity risk

Liquidity risk is the risk that the Corporation cannot meet its commitments when they become due. Liquidity risk also includes the risk of the Corporation not being able to liquidate assets in a timely manner. The Corporation's management manages this risk by reviewing expected future cash flow requirements, anticipating investing and financing activities and holding assets that can be readily converted to cash.

Interest rate risk

Interest rate risk refers to the risk that the fair value of financial instruments and future cash flows associated with the instruments will fluctuate due to changes in market interest rates.

The Corporation's exposure to interest rate risk arises from its interest bearing assets and its long-term debt. The Corporation manages interest rate risk exposure by investing in guaranteed investment certificates.

3. FINANCIAL INSTRUMENTS (continued)

Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Corporation is not exposed to other price risk.

Change in risk

There were no changes in the risk exposure of the Corporation during the year related to the above risks.

4. SHORT-TERM INVESTMENTS

	_	2021	_	2020
Guaranteed Investment Certificates High interest savings funds Accrued interest	\$	2,506,524	\$	700,000 1,273,633 11,891
	\$	2,506,524	<u>\$</u>	1,985,524

Investments are managed by the Corporation in consultation with the Corporation's financial advisor. The Corporation limits its investments to Guaranteed Investment Certificates, high interest savings funds, Ontario Savings Bonds and minimal equities to ensure the capital is preserved and to provide access to the funds when needed.

5. TANGIBLE CAPITAL ASSETS

Tangible capital assets consist of the following:

	_	2021						2020
	_	Cost	Accumulated Cost amortization		_	Net		Net
Land	\$	532,028	\$	-	\$	532,028 \$	S	532,028
Buildings		15,317,233		6,567,980		8,749,253		9,084,452
Parking lot		79,662		65,929		13,733		15,564
Office equipment		910,296		419,873		490,423		562,627
Program and fitness equipment		2,376,350		2,156,450		219,900		252,063
Computer equipment		389,343		349,178		40,165		33,935
Assets under construction		162,815		-		162,815		
	<u>\$</u>	19,767,727	\$	9,559,410	\$	10,208,317		10,480,669

6. INTANGIBLE CAPITAL ASSETS

Intangible capital assets consist of the following:

	 	2020		
	 Cost	Accumulated amortization	. Net	Net
Computer software	\$ 152,617	\$ 114,260	\$ 38,357	\$ 56,046

LONG-TERM DEBT

Long-term debt consists of:

	 2021	_	2020
Fixed rate term loan of Banker Acceptances, revolve monthly, interest at 3.07%, repayable in monthly blended payments of approximately \$31,000, due November 30, 2026 Less current portion	\$ 1,885,057 360,731	\$ 	2,234,895 349,838
	\$ 1,524,326	\$	1,885,057

The debt is secured by a General Security Agreement representing a first charge on all of the Corporation's assets and an assignment of all risk insurance. Under the terms of the agreement, there are certain covenants that the Corporation must maintain. At the year end, the Corporation was not in compliance with the debt service coverage ratio. The lender has agreed to a waiver of this covenant, therefore, the loan is presented with the current and long-term amounts.

Principal repayments on Banker Acceptances under the renegotiated agreement over the next five years are estimated to be as follows:

2022	\$ 360,731
2023	371,962
2024	383,543
2025	395,485
2026	 373,336
	\$ 1.885.057

8. INTERNALLY RESTRICTED FUNDS

The Board maintains an internally restricted reserve for the purpose of debt repayment, capital development and catastrophic emergency. The Board maintains an amount equal to sixty days of operating expenses in unrestricted net assets and apportions the remaining amount to the internally restricted debt repayment and capital development reserve. At December 31, 2021, the Board has restricted \$1,204,208 (2020 - \$1,546,369) for this purpose.

9. OPERATING LINE OF CREDIT

The Corporation has an operating line of credit with an authorized limit of \$250,000, of which \$Nil was utilized at year-end. The line of credit bears interest at bank prime rate, and is secured by a general security agreement covering all of the assets of the Corporation.

10. DEFERRED CONTRIBUTIONS RELATED TO CAPITAL ASSETS

Deferred contributions related to capital assets represent the unamortized amount of donations received for the purchase of capital assets. The amortization of contributions related to capital assets is recorded as revenue in the statement of operations and changes in net assets. The changes in the deferred contributions related to capital assets balance are as follows:

	_	2021	2020
BALANCE, beginning of year	\$	5,289,633 \$, ,
Deferred contributions received Amortization of deferred contributions		50,862	10,650
related to capital assets		(213,174)	(211,272)
BALANCE, end of year	\$	5,127,321 \$	5,289,633

11. CONTRACTUAL OBLIGATIONS

The Corporation has entered into an agreement with The Corporation of the City of Quinte West (Quinte West) to operate and manage a recreational facility at 50 Monogram Place, Trenton for a period of 20 years. The agreement acknowledges that Quinte West remains the sole owner of the facility and provides that the Corporation will manage health and fitness, aquatics, child minding, family and related recreational programs and such other programs for which there may be public demand.

12. CHILD CARE AND OTHER WAGE SUBSIDIES

The Corporation has reported fee subsidy as revenue in the statement of operations and changes in net assets. Wage subsidies and other funding of \$855,813, excluding wage grants specific to child care, have been included with salaries, wages and benefits and various other expenses as a reduction to the expenditure in the statement of operations and changes in net assets.

Child care subsidies earned during 2021, which have been reflected in the financial statements, are as follows:

	Belleville	Peterborough	Lakefield	Total	
Purchase of service fee subsidy	\$ 207.482	\$ 95,975	\$ 91.041	\$ 394,498	
i dichase of service ree subsidy .	201,402	9 73,773	91,041	J J74,470	

12. CHILD CARE AND OTHER WAGE SUBSIDIES (continued)

	B	elleville	Balsillie	Total
94				
General operating grant	\$	337,426 \$	343,203 \$	680,629
Play based material & equipment		36,387	28,785	65,172
Repairs & maintenance		-	13,483	13,483
Reinvestment grant		26,444	35,511	61,955
Emergency Childcare		61,661	18,698	80,359
	\$	461,918 \$	439,680 \$	901,598

13. PROVINCIAL WAGE ENHANCEMENT GRANT

In January 2015, the Ministry of Education implemented a new initiative to provide a wage enhancement grant up to \$1 per hour plus up to 17.5% benefits for eligible staff working in licensed child care programs, and up to \$10 per day to home child care providers providing care through a licensed home child care agency. In January 2016, the Ministry increased the wage enhancement grant to \$2 per hour. The Corporation, as the operator, received and disbursed the Wage Enhancement grant to eligible employees in 2021, as follows:

	Funding Approved	Disbursed Funds	Unspent Funds Repayable
Lakefield YMCA Child Care Centre and School			
Age Program	41,423	\$ 31,991	\$ 9,432
Peterborough Child Care Centre	30,348	23,936	6,412
St. Paul's School Age Program	1,702	524	1,178
Highland Heights	808	-	808
Hastings County - Belleville Child Care	94,804	66,184	28,620
Lennox and Addington - Belleville Child Care	4,116	2,019	2,097
9	173,201	\$ 124,654	\$ 48,547

Unspent wage enhancement grants are to be returned to the appropriate funder.

Wage enhancement grants have been included with salaries, wages and benefits as a reduction to the expense in the statement of operations and changes in net assets.

14. SAFE RESTART FUNDING

At the end of 2020, the Corporation had \$16,327 unspent safe restart funding received from the City of Peterborough. In 2021, the Corporation received additional \$5,802 safe restart funding from the City of Peterborough. All the allotted funds were spent in 2021.

At the end of 2020, the Corporation had \$82,215 unspent safe restart funding received from Hastings County. \$44,842 of the allotted fund was spent in 2021 and \$37,373 was repaid to the Hastings County.

15. ENERGY REBATES

During the year, the Corporation received \$446,235 in energy rebates from the Province of Ontario, City of Quinte West and the Ontario Trillium Foundation. These amounts have been included with building maintenance as a reduction to the expenditure in the statement of operations and changes in net assets.

16. UNCERTAINTY DUE TO THE ECONOMIC CONSEQUENCES OF THE CORONAVIRUS DISEASE (COVID-19) OUTBREAK

In mid-March of 2020, the province of Ontario declared a state of emergency in response to the public health concerns originating from the spread of the coronavirus disease.

From January 1 to February 16, April 2 to August 22, 2021 and January 2022, the Corporation's operations were temporarily shut down with the exception of full day childcare. This was in response to the quarantine measures implemented by the provincial government to stop the spread of the COVID-19 virus.

A high degree of uncertainty persists surrounding the full economic impact of the situation. The unpredictable nature of the spread of the disease makes it difficult to determine the length of time that the Corporation's operations will be impacted. Consequently, at the time of issuance of these financial statements, the effect that the abrupt decline in economic activity will have on the Corporation's operations, assets, liabilities, revenues and expenses are not yet known.

During the year, the Corporation applied for assistance under the Government of Canada's Canada Emergency Wage Subsidy (CEWS), Tourism and Hospitality Recovery Program (THRP), Canada Recovery Hiring Program (CRHP) and Canada Emergency Rent Subsidy (CERS). Amounts recognized in grants and subsidies revenue are as follows:

16. UNCERTAINTY DUE TO THE ECONOMIC CONSEQUENCES OF THE CORONAVIRUS DISEASE (COVID-19) OUTBREAK (continued)

	2021
CEWS	\$ 1,954,849
CRHP	54,964
THRP	290,965
CERS	60,651
	\$2,361,429

Included in accounts receivable at December 31, 2021 is \$76,461 related to the CEWS program, \$54,964 related to CRHP program, \$290,965 related to THRP program and \$28,145 related to CERS program.

17. COMMITMENTS AND SUBSEQUENT EVENTS

The Corporation has been approved to construct a multi-purpose sports and recreation facility in Belleville, Ontario. The total cost of the project is budgeted at \$22,492,620. Subsequent to the year end, the Corporation entered into an agreement with the Province of Ontario, which committed to contribute up to \$7,496,790. The federal government has committed to contribute up to \$8,997,048.

During the year, the Corporation entered into a contract for capital campaign service for the project. The estimated cost of the contract is \$506,000 to \$580,500 plus HST and project related expenses. \$42,000 plus HST has been paid during the year.